

OCTOBER
2010 VFACTS
REPORT

**Prepared by Autoteam Australia
Consulting**

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OCTOBER 2010 VFACTS HIGHLIGHTS

October 2010, the Automotive Industry in Australia achieved total vehicle sales of 80,925 units, up 112 units or 0.1% on October month in 2009. The increase in monthly year over year sales volume, although only minor, represents the 12th consecutive month this has occurred. October 2010 month represents the third best October month on record. On a Seasonally Adjusted Annual Rate, the October industry came in at 967,000 units, the third month out of the last four that the rate has been below one million units.

Despite uncertainty in the Australian economy, vehicle sales continue to achieve strong sales levels. A SAAR of 967,000 units represents a sound result for the Australian Automotive Industry, although down on the Federal Government's investment allowance inflated sales of earlier in the year. The recent increase of 25 basis points in the official interest rate may impact vehicle sales in the coming months. If the change in the interest rate does impact on vehicle sales volume, it will not be felt until the first quarter of 2001. Analysis over recent years suggests a lag of about 4 to 6 months for any interest rate movement to impact vehicle sales volume.

Consistent with previous months, vehicle sales volume was largely impacted by manufacturer and dealer incentives and this situation will continue for the remainder of the year. A "once a year sale" was conducted by some manufacturers and this improved their sales for the month and assisted in achieving the overall October sales volume. Incremental vehicle sales volumes will largely be achieved at the right

retail price, as price is a key consumer purchase criteria in the present market environment.

Automotive Dealers around Australia continue to carry too much stock of new and used vehicles and this is adversely impacting profitability. Already Autoteam has noticed that the Australian dealer body in general, has increased fixed costs by between 5% and 7.5% on the same time last year, while vehicle sales volume and gross has not kept pace with the cost increases.

October 2010 year to date, the Automotive Industry has achieved total vehicle sales of 861,645 units, up 98,858 units or 13% on the same time last year. October 2010 year to date vehicle sales are the third best on record, behind October 2007 and 2008. October 2010 year to date the vehicle industry is running at a SAAR of 1,040,000 units.

Autoteam Australia Consulting Vehicle Industry forecast for full year 2010 remains at 1,025,000 units. Our forecast is based on a forecast combined November and December Vehicle Industry at a SAAR of 957,000 units, or 163,355 units. This represents a decrease of 11,182 units or 6.4% on the same time last year. The November and December 2009 total vehicle sales were inflated by the Federal Government's investment allowance.

Among the top 20 nameplates, only Toyota (1559 units), Holden (781 units), Ford (1090 units) Subaru (92 units) and Audi (1 unit) incurred a year over year volume loss for the month of October. By comparison Honda, Volkswagen, KIA, Great Wall and Jeep all achieved a year over year sales volume increase of in excess of 20%.

The three largest brands in the Australian Vehicle Market, Toyota, Holden and Ford are down a combined 3,430 units or 9.3% October year over year. Of this volume variance, 1,621 units are locally built vehicles. Discarding these three manufacturers, the Australian Vehicle Industry was in fact up 3,542 units or 8.1%.

October year to date, among the top 20 nameplates, only Honda (0.5%) and Peugeot (3.2%) remain down in sales volume. In a growing market, both brands have consistently lost sales volume and market share (although the Honda result for October was a good sales result) and their marketing and pricing strategies need to

be reviewed to arrest this sales decline. We have already seen Honda advertising trying to reposition their products. Nameplates to have achieved year over year growth year to date in excess of 30% are Great Wall (not available full year 2009) and Jeep, although both off a low volume base.

October vehicle sales compared to history is as follows:

Record Vehicle Industry

	<u>October Month</u>	<u>October YTD</u>
Passenger	15 th	5 th
SUV	1 st	1 st
Light Commercial	4 th	2 nd
Heavy Truck	10 th	6 th
Total Industry	3 rd	3 rd

Industry Highlights

- The SUV Industry was the only industry segment to have achieved a year over year volume growth, up 3,607 units or 22.9%. By comparison, the Passenger was down 2.7%, Light Commercial was down 13.3% (impact of 2009 investment allowance) and Heavy Trucks were down 2.4%. The SUV Industry accounts for 22.7% of the total vehicle industry October 2010 year to date which compares to just 19.7% the same time last year. October year to date, all vehicle industry segments have achieved volume growth.
- Within the Passenger Industry, only the Light (12.1%) and People Mover (5.3%) segments achieved sales volume growth for the month of October. Sales volume growth in the Light segment was led by Jazz (up 578 units) and Alto (up 295 units). Surprisingly, Small segment sales volume was down (1,088 units) year over year with Corolla accounting for the majority of the volume loss. The Large segment was down 898 units year over year with the locally manufactured products, Commodore, Falcon and Aurion accounting for the volume loss. The Light and Small Segments combined account for 63.7% of all passenger vehicle sales October year to date compared to 61.6% for the same period last year.

This industry share gain has come at the expense of the Large segment which is down 1.7 percentage points over the same time frame.

Within the SUV Industry, only the Large segment incurred a volume loss, but only 49 units. All other industry segments achieved year over year volume growth of in excess of 20%. The Compact segment achieved monthly volume growth of 2,017 units or 27.5%, with CR-V (up 389 units) and RAV4 (up 444 units) leading the volume growth. Most vehicles in the segment achieved year over year volume growth. The Medium SUV Segment achieved volume growth of 1,290 units with Prado (up 754 units) achieving most volume growth.

All segments within the Light Commercial Industry incurred a year over year volume loss for the month of October.

- Among States and Territories for October, Queensland, South Australia and Tasmania all incurred a year over year volume loss for October. Year to date October all states and territories are up in sales volume, with Western Australia (19.1%) and Victoria (17.2%) up the most.
- By buyer type, Private and Rental sales achieved year over year volume growth for October. Business vehicle sales were down just 31 units, while Government vehicle sales were down 698 units. October 2009 year to date, Private vehicle sales account for 47.2% of all vehicle sales which compares to 46% for the same time last year. These are the unit sales where greatest dealer and manufacturer profit is achieved.
- By fuel type, diesel and hybrid vehicle sales are up year over year, while petrol vehicle sales were down 1,265 units. Hybrid vehicle sales (including 70 Mitsubishi i-MiEV electric vehicles) achieved the greatest year over year percent growth at 116.2%, although absolute segment sales volume was low at only 815 units for the month.
- Locally manufactured vehicle industry share for October accounted for just 13.8% of the total vehicle industry. The October 2010 industry share of 13.8% compares to October 2009 industry share of 15.9%. Locally manufactured vehicles share of the total vehicle industry will continue to come down into the future as consumers desert this segment in preference for more fuel efficient imported vehicles. Vehicles in this segment remain the vehicle of preference for government and large fleet sales.

- Toyota maintained Passenger, SUV and Light Commercial market leadership in October. Toyota achieved total vehicle sales of 16,329 units for October for a market share of 20.2%, which compares to 22.1% for October 2009. Holden was second (9,956 units), ahead of Ford (7,150 units), Hyundai (6,359 units) and Mazda (5,746 units).
- Holden Commodore retains the title of the top selling vehicle for the month with sales of 3,787 units, ahead of HiLux (3,001 units), Corolla (2,803 units) and Mazda 3 (2,556 units).

Top 10 Selling Vehicles

		<u>October Month</u>		<u>October YTD</u>	
	<u>Model</u>	<u>Volume</u>		<u>Model</u>	<u>Volume</u>
1	Commodore	3787		Commodore	38407
2	HiLux	3001		HiLux	33128
3	Corolla	2803		Mazda 3	32604
4	Mazda 3	2556		Corolla	32141
5	Falcon	2258		i30	26014
6	i30	2165		Falcon	25209
7	Cruze	2135		Cruze	23532
8	Camry	1924		Lancer	20062
9	Navara	1810		Camry	19546
10	Lancer	1752		Getz	18388

October 2010 Total Vehicle Industry										
	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Pass	46544	45268	-1276	-2.7	55.9	446880	491678	44798	10.0	57.1
SUV	15741	19348	3607	22.9	23.9	150177	195924	45747	30.5	22.7
Lt Com'l	16213	14050	-2163	-13.3	17.4	142954	150603	7649	5.4	17.5
Hvy Trk	2315	2259	-56	-2.4	2.8	22776	23440	664	2.9	2.7
Total	80813	80925	112	0.1	100.0	762787	861645	98858	13.0	100.0

October 2010 Vehicle Segmentation										
	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Light	9657	10821	1164	12.1	23.9	97704	113894	16190	16.6	23.3
Small	18652	17564	-1088	-5.8	38.8	177775	198826	21051	11.8	40.4
Medium	6695	6407	-288	-4.3	14.2	62243	68322	6079	9.8	13.9
Large	8693	7795	-898	-10.3	17.2	82787	82779	-8	0.0	16.8
Up Large	316	192	-124	-39.2	0.4	3074	2684	-390	-12.7	0.5
PM	1033	1088	55	5.3	2.4	9013	10490	1477	16.4	2.1
Sports	1498	1401	-97	-6.5	3.1	14284	14683	399	2.8	3.0
Pass.	46544	45268	-1276	-2.7	100.0	446880	491678	44798	10.0	100.0
Compact	7345	9362	2017	27.5	48.4	68039	91742	23703	34.8	46.9
Medium	5615	6905	1290	23.0	35.7	57224	73927	16703	29.2	37.7
Large	1173	1124	-49	-4.2	5.8	8733	10069	1336	15.3	5.1
Luxury	1608	1957	349	21.7	10.1	16181	20186	4005	24.8	10.3
SUV	15741	19348	3607	22.9	100.0	150177	195924	45747	30.5	100.0
Light Bus	194	169	-25	-12.9	1.2	1845	2013	168	9.1	1.4
Van	2218	1754	-464	-20.9	12.5	20027	19536	-491	-2.5	13.0
4X2	5516	4501	-1015	-18.4	32.0	53043	50468	-2575	-4.9	33.5
4X4	8182	7525	-657	-8.0	53.6	67212	77626	10414	15.5	51.5
Light Trk	103	101	-2	-1.9	0.7	827	960	133	16.1	0.6
Lt Com'l	16213	14050	-2163	-13.3	100.0	142954	150603	7649	5.4	100.0

October 2010 Sales By State										
	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
NSW	24251	24451	200	0.8	30.3	235041	261865	26824	11.4	30.4
Victoria	21989	22847	858	3.9	28.2	199745	234065	34320	17.2	27.2
Q'land	16830	15904	-926	-5.5	19.7	162592	174454	11862	7.3	20.2
Wst Aust	8763	9244	481	5.5	11.4	82672	98477	15805	19.1	11.4
Sth Aust	5506	4974	-532	-9.7	6.1	49004	55157	6153	12.6	6.4
Tasmania	1520	1477	-43	-2.8	1.8	13775	15275	1500	10.9	1.8
ACT	1258	1311	53	4.2	1.6	12454	13652	1198	9.6	1.6
NT	696	717	21	3.0	0.9	7504	8700	1196	15.9	1.0
Total	80813	80925	112	0.1	100.0	762787	861645	98858	13.0	100.0

October 2010 Sales By Buyer Type										
	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Private	34393	35090	697	2.0	43.3	350607	407340	56733	16.2	47.2
Business	35382	35351	-31	-0.1	43.7	333465	358184	24719	7.4	41.6
Gov't	5758	5060	-698	-12.1	6.3	49619	53409	3790	7.6	6.2
Rental	5280	5424	144	2.7	6.7	29096	42712	13616	46.8	5.0
Total	80813	80925	112	0.1	100.0	762787	861645	98858	13.0	100.0

October 2010 Sales By Fuel Type										
	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Petrol	58422	57157	-1265	-2.2	70.6	558741	609846	51105	9.1	70.8
Diesel	21180	22492	1312	6.2	27.8	192124	236786	44662	23.2	27.5
Hybrid	377	815	438	116.2	1.0	3480	7768	4288	123.2	0.9
LPG	834	461	-373	-44.7	0.6	8442	7245	-1197	-14.2	0.8
Total	80813	80925	112	0.1	100.0	762787	861645	98858	13.0	100.0

October 2010 Top 10 Production Locations										
	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Holden	4863	4665	-198	-4.1	5.8	47211	49711	2500	5.3	5.8
Ford	4716	3827	-889	-18.9	4.7	43432	42767	-665	-1.5	5.0
Toyota	3243	2709	-534	-16.5	3.3	27818	29149	1331	4.8	3.4
Mitsubishi	0	0	0	N/A	0.0	9	1	-8	-88.9	0.0
Local	12822	11201	-1621	-12.6	13.8	118470	121628	3158	2.7	14.2
Japan	28391	27266	-1125	-4.0	33.7	272342	296555	24213	8.9	34.4
Korea	12394	12267	-127	-1.0	15.2	101460	137914	36454	35.9	16.0
Thailand	12067	13529	1462	12.1	16.7	115948	135618	19670	17.0	15.7
Germany	5364	5928	564	10.5	7.3	49106	65476	16370	33.3	7.6
South Afr.	1540	1108	-432	-28.1	1.4	18151	13692	-4459	-24.6	1.6
England	961	1313	352	36.6	1.6	7460	12494	5034	67.5	1.5
USA	1014	1115	101	10.0	1.4	10326	11658	1332	12.9	1.4
China	258	626	368	142.6	0.8	1020	5561	4541	445.2	0.6
India	108	925	817	756.5	1.1	453	4870	4417	975.1	0.6
Other	5894	5647	-247	-4.2	7.0	68051	56179	-11872	-17.4	6.4
Total	80813	80925	112	0.1	100.0	762787	861645	98858	13.0	100.0

October 2010 Top 20 Nameplates										
	h w se./					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Toyota	17888	16329	-1559	-8.7	20.2	160786	173867	13081	8.1	20.2
Holden	10737	9956	-781	-7.3	12.3	96404	111125	14721	15.3	12.9
Ford	8240	7150	-1090	-13.2	8.8	78529	80221	1692	2.2	9.3
Mazda	5637	5746	109	1.9	7.1	63332	71314	7982	12.6	8.3
Hyundai	6281	6359	78	1.2	7.9	53906	67941	14035	26.0	7.9
Mitsubishi	4775	5095	320	6.7	6.3	44867	52312	7445	16.6	6.1
Nissan	4484	4954	470	10.5	6.1	42930	51852	8922	20.8	6.0
Honda	2984	3931	947	31.7	4.9	34771	34608	-163	-0.5	4.0
Subaru	3302	3210	-92	-2.8	4.0	30527	33907	3380	11.1	3.9
Volks.	2626	3367	741	28.2	4.2	25343	31842	6499	25.6	3.7
Suzuki	2091	2248	157	7.5	2.8	16692	20850	4158	24.9	2.4
KIA	1556	1946	390	25.1	2.4	16193	20142	3949	24.4	2.3
Mercedes	1351	1463	112	8.3	1.8	15187	18016	2829	18.6	2.1
BMW	1462	1464	2	0.1	1.8	13939	15016	1077	7.7	1.7
Audi	1022	1021	-1	-0.1	1.3	9612	11403	1791	18.6	1.3
Isuzu	607	610	3	0.5	0.8	6043	6119	76	1.3	0.7
Great Wall	258	626	368	142.6	0.8	1020	5561	4541	445.2	0.6
Lexus	546	553	7	1.3	0.7	4659	5055	396	8.5	0.6
Jeep	410	501	91	22.2	0.6	3170	5038	1868	58.9	0.6
Peugeot	401	409	8	2.0	0.5	4845	4690	-155	-3.2	0.5
Other	4155	3987	-168	-4.0	4.7	40032	40766	734	1.8	4.9
Total	80813	80925	112	0.1	100.0	762787	861645	98858	13.0	100.0

October 2010 Top 20 Passenger Nameplates

	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Toyota	9284	7354	-1930	-20.8	16.2	80929	82445	1516	1.9	16.8
Holden	6916	7198	282	4.1	15.9	64901	76451	11550	17.8	15.5
Mazda	3908	4169	261	6.7	9.2	48477	52069	3592	7.4	10.6
Hyundai	4648	4889	241	5.2	10.8	39414	51235	11821	30.0	10.4
Ford	4862	3824	-1038	-21.3	8.4	46112	45971	-141	-0.3	9.3
Honda	2674	3232	558	20.9	7.1	30395	28626	-1769	-5.8	5.8
Volks.	1904	2323	419	22.0	5.1	17638	22229	4591	26.0	4.5
Mitsubishi	2184	1952	-232	-10.6	4.3	18826	21317	2491	13.2	4.3
Suzuki	1418	1757	339	23.9	3.9	12169	16630	4461	36.7	3.4
KIA	1286	1548	262	20.4	3.4	13373	15476	2103	15.7	3.1
Subaru	1703	1486	-217	-12.7	3.3	14945	15359	414	2.8	3.1
Nissan	1047	908	-139	-13.3	2.0	12438	13614	1176	9.5	2.8
Mercedes	902	959	57	6.3	2.1	10122	12369	2247	22.2	2.5
BMW	1077	885	-192	-17.8	2.0	9822	9877	55	0.6	2.0
Audi	760	761	1	0.1	1.7	7349	8326	977	13.3	1.7
Peugeot	339	379	40	11.8	0.8	4501	4148	-353	-7.8	0.8
Lexus	346	354	8	2.3	0.8	2469	2946	477	19.3	0.6
Mini	178	186	8	4.5	0.4	1654	1907	253	15.3	0.4
Proton	71	138	67	94.4	0.3	792	1345	553	69.8	0.3
Volvo	161	115	-46	-28.6	0.3	1351	1287	-64	-4.7	0.3
Other	876	851	-25	-2.9	2.0	9203	8051	-1152	-12.5	1.8
Total	46544	45268	-1276	-2.7	100.0	446880	491678	44798	10.0	100.0

October 2010 Top 20 SUV Nameplates

	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Toyota	3233	4713	1480	45.8	24.4	36325	44102	7777	21.4	22.5
Nissan	1635	2139	504	30.8	11.1	14068	19258	5190	36.9	9.8
Subaru	1599	1724	125	7.8	8.9	15582	18548	2966	19.0	9.5
Mitsubishi	1199	1716	517	43.1	8.9	10121	16108	5987	59.2	8.2
Holden	1255	999	-256	-20.4	5.2	9134	13085	3951	43.3	6.7
Ford	897	1168	271	30.2	6.0	9528	12293	2765	29.0	6.3
Mazda	910	923	13	1.4	4.8	6292	11617	5325	84.6	5.9
Hyundai	1196	1049	-147	-12.3	5.4	11498	11571	73	0.6	5.9
Honda	310	699	389	125.5	3.6	4376	5982	1606	36.7	3.1
Volks	408	580	172	42.2	3.0	4616	5799	1183	25.6	3.0
BMW	385	579	194	50.4	3.0	4117	5139	1022	24.8	2.6
Jeep	410	501	91	22.2	2.6	3170	5038	1868	58.9	2.6
KIA	232	361	129	55.6	1.9	2496	4229	1733	69.4	2.2
Suzuki	631	441	-190	-30.1	2.3	4113	3952	-161	-3.9	2.0
L/Rover	355	387	32	9.0	2.0	3003	3843	840	28.0	2.0
Audi	262	260	-2	-0.8	1.3	2263	3077	814	36.0	1.6
Great Wall	18	263	245	1361.1	1.4	18	2757	2739	15216.7	1.4
Volvo	195	211	16	8.2	1.1	2259	2615	356	15.8	1.3
Mercedes	142	196	54	38.0	1.0	1799	2428	629	35.0	1.2
Lexus	200	199	-1	-0.5	1.0	2190	2109	-81	-3.7	1.1
Other	269	240	-29	-10.8	1.1	3209	2374	-835	-26.0	1.1
Total	15741	19348	3607	22.9	100.0	150177	195924	45747	30.5	100.0

October 2010 Light Commercial Nameplates

	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Toyota	5344	4226	-1118	-20.9	30.1	43307	46997	3690	8.5	31.2
Ford	2481	2158	-323	-13.0	15.4	22889	21957	-932	-4.1	14.6
Holden	2566	1759	-807	-31.4	12.5	22369	21589	-780	-3.5	14.3
Nissan	1802	1907	105	5.8	13.6	16424	18980	2556	15.6	12.6
Mitsubishi	1392	1427	35	2.5	10.2	15920	14887	-1033	-6.5	9.9
Mazda	819	654	-165	-20.1	4.7	8563	7628	-935	-10.9	5.1
Hyundai	437	421	-16	-3.7	3.0	2994	5135	2141	71.5	3.4
Isuzu Ute	462	474	12	2.6	3.4	2623	4133	1510	57.6	2.7
Volks.	260	369	109	41.9	2.6	2735	3178	443	16.2	2.1
Great Wall	240	363	123	51.3	2.6	1002	2804	1802	179.8	1.9
Mercedes	92	59	-33	-35.9	0.4	1041	837	-204	-19.6	0.6
Ssang.	33	51	18	54.5	0.4	412	542	130	31.6	0.4
KIA	38	37	-1	-2.6	0.3	324	437	113	34.9	0.3
Citroen	35	19	-16	-45.7	0.1	308	317	9	2.9	0.2
Proton	19	19	0	0.0	0.1	363	271	-92	-25.3	0.2
Suzuki	42	50	8	19.0	0.4	410	268	-142	-34.6	0.2
L/Rover	20	15	-5	-25.0	0.1	100	181	81	81.0	0.1
Peugeot	27	8	-19	-70.4	0.1	309	178	-131	-42.4	0.1
Renault	88	25	-63	-71.6	0.2	698	148	-550	-78.8	0.1
Fiat	16	9	-7	-43.8	0.1	163	136	-27	-16.6	0.1
Total	16213	14050	-2163	-13.3	100.0	142954	150603	7649	5.4	100.0

October 2010 Heavy Truck Nameplates

	October Month					October Year To Date				
	Year		Difference		%	Year		Difference		%
	2009	2010	Volume	%	Share	2009	2010	Volume	%	Share
Isuzu	607	610	3	0.5	27.0	6043	6119	76	1.3	26.1
Hino	318	350	32	10.1	15.5	3614	3423	-191	-5.3	14.6
Mits Fuso	376	265	-111	-29.5	11.7	3088	3064	-24	-0.8	13.1
Mercedes	215	249	34	15.8	11.0	2225	2382	157	7.1	10.2
K'worth	137	148	11	8.0	6.6	1268	1611	343	27.1	6.9
Iveco	126	106	-20	-15.9	4.7	1004	1198	194	19.3	5.1
Volvo	68	62	-6	-8.8	2.7	754	790	36	4.8	3.4
Fiat	80	65	-15	-18.8	2.9	716	686	-30	-4.2	2.9
W/Star	50	65	15	30.0	2.9	533	649	116	21.8	2.8
Volks.	54	95	41	75.9	4.2	354	636	282	79.7	2.7
Niss UD	54	50	-4	-7.4	2.2	574	629	55	9.6	2.7
Mack	56	67	11	19.6	3.0	657	592	-65	-9.9	2.5
Freightl.	81	27	-54	-66.7	1.2	753	478	-275	-36.5	2.0
Toyota	27	36	9	33.3	1.6	225	323	98	43.6	1.4
Scania	17	26	9	52.9	1.2	294	271	-23	-7.8	1.2
Man	18	15	-3	-16.7	0.7	212	212	0	0.0	0.9
Daf	10	11	1	10.0	0.5	179	179	0	0.0	0.8
Renault	5	5	0	0.0	0.2	109	115	6	5.5	0.5
l'national	16	7	-9	-56.3	0.3	174	83	-91	-52.3	0.4
Total	2315	2259	-56	-2.4	100.0	22776	23440	664	2.9	100.0

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